

## **“AFCTS Enhances Software”**

**April 2006**

Robert W. Baird, President of AFCTS – American Funeral & Cemetery Trust Services of Beaverton, Oregon announced today that major enhancements have been added to the AFCTS software to improve cemetery trust management. This major design component allows AFCTS clients to track the entire contract in addition to the trustable amounts. The new software also calculates the percentages required to trust and passes through the property and delivered merchandise costs back to the cemetery. Commission can now be calculated on several levels and non-trusting portions of the contract can be easily reported. The software has the ability to generate detailed payment reports as well as commission reports.

Baird went on to say that “by using these new improvements, our client can send the entire contract along with the funds associated with the sale. AFCTS will then pass through the dollars not required to be trusted, and calculate the percentages necessary for merchandise and labor to be trusted.” The AFCTS software provides a much clearer record of the entire transaction and gives the cemetery the full scope of the transaction instead of just the trustable portion. AFCTS software is proprietary and was developed in-house by AFCTS financial analysis and computer programmers.

\*\*For more information about the services and products offered by AFCTS contact  
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